

BFF JUMBO MATRIX

TOPIC	JUMBO LOAN PROGRAMS MATRIX				
BASIC GUIDELINES	This matrix applies to Jumbo guidelines. Information in this matrix is subject to change without notice.				
Eligible Products/Terms	• Jumbo 30 Year Fixed, 30- Year IO, 5/6 and 7/6 SOFR ARMs.				
Credit Score, Loan Amount and Max	Owner-Occupied:				
LTV/CLTVs Eligibility	Loan Amount	FICO	Max LTV/CLTV - Purchase	Max LTV/CLTV - Rate & Term	Max LTV/CLTV - Cash-Out
	\$813,626 - \$1.5MM	720+	90	85	80
		700+	85	85	80
	>\$1.5MM - \$2MM	720+	80	80	75
		700+	80	80	75
	>\$2MM - \$2.5MM	720+	80	80	70
		700+	75	75	65
	>\$2.5MM - \$3MM	720+	75	75	65
		700+	70	70	65
	>\$3MM - \$3.5MM	720+	75	75	65
		700+	70	70	60
	Second Homes:				
	Loan Amount	FICO	Max LTV/CLTV - Purchase	Max LTV/CLTV - Rate & Term	Max LTV/CLTV - Cash-Out
	\$766,551 - \$2.5MM	720+	80	75	70
Income Documentation Requirements	Follow Fannie Mae	e used for ir	ncome documentation and ve	erification requirements.	



Ineligible Product Type	Temporary Buydown not allowed			
Maximum Loan Amount	• \$3,500,000			
Minimum Loan Amount	\$1 above the conforming standard loan limit.			
Documentation Requirement	Full Document Only.			
Maximum Cash-Out	The maximum cash back to borrower includes non-mortgage debt to be paid off. Maximum cash out is determined by			
	LTV	Max Cash	Out	
	Less than 65%	\$1,000,0	000	
	Greater than 65%	\$500,00	00	
Occupancy	Primary residence Second Home			
Investment Property	Second Home Not Allowed.			
Qualifying Rate	 5/6 ARM – Greater of the fully-Indexed rate or Note Rate plus 2% 7/6 ARM – Greater of the fully-indexed rate or Note Rate 			
Interest Only Restriction	Loan Amount >\$813,625 - \$2.0MM		Max LTV/CLTV 80%	
	Loan Amount > \$2.0MM < \$2	2.5MM	Max LTV/CLTV 70%	
	Loan Amount =>\$2.5MM		Max LTV/CLTV 65%	
Reserves Requirements				
	Loan Amount	Purchase / R/T Refi	inance or Cash-Out Refinance	
	< \$1.50MM	6 Months		
	>\$1.50MM	> \$1.50MM 9 Months		
	> \$2.0MM 12 Months			



YOUR BFF IN WHOLESALE

Maximum Debt-to-Income (DTI)	• Debt-to-income ratio 50%
	• LTV/CLTV > 80% and DTI > 45% Residual Income is required.
Residual Income Requirements	• Minimum of \$1,500. Total Monthly Income minus (-) Total Monthly Debt Obligations (Expense) = Monthly Residual Income.
Eligible Borrowers	U.S. Citizens.
	• Permanent Resident Aliens is an individual who is not a U.S. Citizen but maintain legal, permanent residency in the United States.
	• All borrowers must have a valid Social Security Numbers.
	Borrowers who are a party to a lawsuit are ineligible.
Interested Party Contributions (IPC)	• Interested party contributions include funds contributed by the property seller, builder, real estate agent/broker, or their affiliates, or any other party with an interest in the real estate transaction. Interested party contributions may only be used for closing costs and prepaid expenses and may never be applied to any portion of the down payment.
	• <= 75% LTV: Maximum IPC 9%
	• >75% LTV: Maximum IPC 6%
First Home Buyers	Owner-Occupied only.
Payment Shock	• Payment shock is limited to 300% for a FTHB unless the DTI =< 36%.
	• Payment shock calculation = ((Proposed Housing Payment/Present Housing payment)x100)-100
AUS	• Loans must be underwritten through Fannie Mae Desktop Underwriter (DU).
	• Fannie Mae Desktop Underwriter (DU) with 'Approve/Ineligible' recommendation for loan amounts above the applicable conforming or High Balance loan Limit for county. Ineligible due to loan amount only.
Tradeline Requirement	The credit report(s) must meet one the following tradeline requirement:
	• Three (3) tradelines with a minimum 12-month history or
	• Two (2) tradeline with a minimum 24-month history.
Mortgage/Rent History Requirements	If the borrower(s) has a mortgage or rental history in the most recent twelve (12) months, a VOM or VOR must be obtained reflecting 0x30 in the last twelve (12) or twenty-four (24) months from the date of application. Applies to all borrowers on the loan. Acceptable methods of a Verification are:
	• Electronic Pay History printout directly from Mortgage Lender.



	Rev. 05.01.25.V
	12 to 24 months of bank statements showing timely payment of rent or mortgage.
	• Credit report reflecting a pay history over the last 12 to 24 months.
	• Cancelled checks front and back or 12 to 24 months bank statements showing payment withdrawals and a year-end mortgage statement.
	• If renting from a private party canceled checks are required.
	• If no VOR is obtained a copy of the lease and 12 to 24 months canceled checks are acceptable.
	• For private mortgages, provide a VOM together with 12 to 24 months bank statements or canceled checks showing prompt payment of mortgage.
	Borrower who does not have a complete 12-month housing history are subject to the following restrictions:
	 Primary residence only Minimum six (6) months reserves after closing. 10% minimum borrower contribution Payment shock is not considered. VOR/VOM must be obtained for all month's available reflecting paid as agreed. Properties owned free and clear are considered 0x30 for grading purposes.
	Borrowers who own their primary residence free and clear for a minimum of 12 months are acceptable. Borrower living rent free with a spouse are acceptable with rent-free letter and evidence of spouse's mortgage.
Derogatory Credit	• Minimum 7-year seasoning on all major derogatory credit events including bankruptcy (7,11,13) multiple bankruptcies, foreclosures, Deed-in-Lieu of Foreclosure, Pre-foreclosure Sale (Short Sale), Mortgage Charge-off.
	• Loan modifications will require 4-year seasoning from the modification date, min 720 FICO and no additional credit events after modification.
	Reduced seasoning due to extenuating circumstances is not permitted.
Unacceptable Income	Unacceptable income sources include, but are not limited to:
	Any unverified source
	Deferred compensation
	Income that is temporary or a one-time occurrence
	• Rental income received from the borrower's single-family primary residence or second home.
	Retained earnings



	Rev. 05.01.25.V1
	Education benefits
	Income from trailing co-borrowers
	Stock Options & Restricted Stock Grants
	• Income derived from virtual currency, such as cryptocurrency, including but not limited to:
	o Income paid to or earned by the borrower in the form of cryptocurrency
	o Assets to establish income continuance such as retirement distributions, trust or dividend/interest income
	o Use in assets as a basis for repayment of obligations
	• Rental payments. When a lease is necessary the payment method on the lease must be reflected in U.S. dollars
	• Income derived from an activity that is prohibited by federal, state or local law, rules and regulations cannot be considered this applies to both W2 and self-employment, regardless of if reporting income or loss. Income sources may include, but not limited to:
	o Foreign shell banks
	o Medical marijuana dispensaries
	o Any business or activity related to marijuana or CBD (e.g., growing, processing, distribution, etc.,) even if legally permitted under state or local law.
	o Businesses engaged in any type of internet gambling.
Eligible Property Types	Single Family Dwelling
	Multi Family Dwelling
	Planned Unit Development (PUDs)
	Warrantable Condominium
Ineligible Property Types	Manufacture Homes
	Working Farms
	Time-shares
	Rural properties
	Commercial properties
	Vacant lots



				Rev. 05.01.25.	
	Log Homes				
	Mixed Used or Boarding Houses				
	Assisted Living	Assisted Living			
	Condotels or Non-	-warrantable Condo			
	Property Under Co	onstruction or Property that is s	ubject to repairs.		
	Agricultural Prope	erties			
	Tenancy in Comm	non Properties			
	Leaseholds	• Leaseholds			
		Properties with less than 500 square feet of living space.			
	No Mortgage loans financing builder inventory is allowed.				
	• Properties with values in excess of the predominant value of the subject's market area may be ineligible.				
	 Properties encumbered by Property Assessed Clean Energy (PACE) liens (that are not being paid off utilizing the Homestyl Energy program) at time of closing. 				
Declining Markets	Properties with appraisals that show the "Neighborhood – Housing Trends" marked as Declining may be subject to a reduction in LTV/CLTV. The distribution of a Declining market is determined by the Appraiser. Appraisers are required to pull mediar house price data over the last 12 months and analyze it to determine the market trends for that area and property type.				
			s determined by the Appraiser. Appraise	ers are required to pull media	
		the last 12 months and analyze	s determined by the Appraiser. Appraise	ers are required to pull media	
		the last 12 months and analyze	s determined by the Appraiser. Appraise it to determine the market trends for that	ers are required to pull media	
		the last 12 months and analyze	s determined by the Appraiser. Appraise it to determine the market trends for that Declining Markets	ers are required to pull media	
	house price data over t	the last 12 months and analyze Required	s determined by the Appraiser. Appraise it to determine the market trends for that Declining Markets to be applied for LTVs > 65%	rs are required to pull media t area and property type.	
	house price data over to Property Value	the last 12 months and analyze Required t Demand	s determined by the Appraiser. Appraise it to determine the market trends for that Declining Markets to be applied for LTVs > 65% Market Time	rs are required to pull media t area and property type. Reduction to LTV	
	house price data over the second seco	the last 12 months and analyze Required 1 Demand Shortage or In Balance	s determined by the Appraiser. Appraise it to determine the market trends for that Declining Markets to be applied for LTVs > 65% Market Time Under 3 months	Reduction to LTV	
	house price data over the second seco	the last 12 months and analyze Required t Demand Shortage or In Balance Shortage	s determined by the Appraiser. Appraise it to determine the market trends for that Declining Markets to be applied for LTVs > 65% Market Time Under 3 months 3 – 6 Months	Reduction to LTV 5%	



YOUR BFF IN WHOLESALE

Appraisal Transfers	Appraisal Transfers are permitted.		
Appraisal Requirements	 Appraisal Condition Rating of C5/C6 or a Quality Rating of Q6 is not permitted. Collateral Desktop Analysis (CDA) from Clear Capital Appraisal Management or Appraisal Risk Review (ARR) from Pro Teck is required when the CU score is greater than 2.5. 		
	Loan Amount	Appraisal Requirement	
	<= \$2MM	One Full Appraisal	
	> \$2MM	Two Full Appraisals	
Condominiums	 A full project review is required. Fannie Mae Condo Project Manager (CPM) must be used to assist in the full review of the project. All project documentation needed to demonstrate that the project meets Fannie Mae eligibility requirements, includi any documentation relied upon to enter information into CPM must be retained in the loan file. Condominium projects with a status CPM "unavailable are ineligible. The CPM certificate must be retained in the loan file. Florida Condos are allowed in accordance with the underlying Fannie Mae requirements. Refer to Fannie Mae guidelines for complete guidance on condominium eligibility and project standard requirements. Projects with pending litigation are ineligible. 		
Mortgage Insurance	Mortgage insurance is not required		
Escrow Holdbacks	Not Permitted		
High-Cost Loans	BFF will not allow High-Cost Loans.		
Ability to Repay and Qualified Mortgage Rule	 All loans must meet the Ability to Repay and Qualified Mortgage standards set forth in General GM Loan Definition of Re Z, effective April 1, 2022, including the Safe Harbor Verification provisions, as codified in the official commentary Regulation Z, comment 43(e)(2)(v) (B)-3. 		



YOUR BFF IN WHOLESALE

Age of Documents	 All credit documents must be dated within 90 days of the note date. Preliminary title policies must be no more than 120 days old on the date the note is signed. Texas loans must be within 90 days.
Concentration Limit	• BFF will not approve or close more than ten (10) loans to any one borrower with an aggregate loan amount total of more than \$5,000,000.
Number of Borrowers	• The maximum number of borrowers on a loan transaction cannot exceed four (4)
Number of Financed Properties	• The maximum number of financed residential properties is limited to four (4)
Escrow Waivers	 Escrow for taxes and insurance are required above 80% LTV, (90% in CA), or as required by applicable state law. Refer to rate sheet for LLPAs if applicable.